

## AP Control Comparisons

Key Items	Wells Fargo	U.S. Bank
<b>Receipt Fees</b>	\$.23/Receipt for all 7 years	\$12/year per card
<b>Mobile Access/Receipt Imaging</b>	Yes	Yes
<b>Monthly Fees</b>	\$276.01	\$105.50
<b>Training Process</b>	They will provide in-house training.	They will provide a web based training.
<b>Rebate</b>	Based on \$7,000,000 spent = \$102,900 Annual Rebate	Based on \$6,077,127 spent = \$103,311 Annual Rebate
<b>Rebate Payment</b>	Wells Fargo would look into doing quarterly payments once they are fully paid for the Superior Modification advanced payment.	Annually only.
<b>Contract Duration/Termination</b>	30 Day Notice Required to Terminate Contract	3-5 Year contract time (if terminated the City would forfeit the rebate for the year)
<b>Superior Modification</b>	\$7320.00 (one time fee) Wells Fargo has offered to pay this up front cost and removed it from our rebates until paid in full.	IT is looking into seeing if this modification would also work for U.S. Bank. If the current quote does not work, IT is fairly certain that it will be in close proximity price wise.

<b>Key Items</b>	<b>Wells Fargo</b>	<b>U.S. Bank</b>
<b>Website</b>	The Wells Fargo system handles per diem/mileage reimbursements as a direct deposit to employees. If an employee accidentally charges a personal item on City card there is an option to select as personal & it will be paid out of the employees account.	The U.S. Bank system does not allow reimbursements to be direct deposited so that would still have to be done as a check. If an accidental personal expense is put on the card, the cardholder would be required to call the main card number to fix the transaction error.
<b>Vendor Outreach</b>	Yes	Yes
<b>Other Governments also using Sungard and AP Control System together</b>	Cass County uses our version of Sungard which allows us to see how they have proceeded forward.	U.S. Bank does not have a government entity that uses the same version of Sungard.