



AXON

Minot Police Dept. - ND

AXON SALES REPRESENTATIVE

Brian Moutinho

9168062275

bmoutinho@axon.com

ISSUED

10/15/2019



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-165105-43753.620JG

Issued: 10/15/2019

Quote Expiration: 12/01/2019

Account Number: 133178

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

Brian Moutinho
 Phone: 9168062275
 Email: bmoutinho@axon.com
 Fax:

PRIMARY CONTACT

Jessica Sundheim
 Phone: (701) 852-0111
 Email: jessica.sundheim@minotnd.org

SHIP TO

Jessica Sundheim
 Minot Police Dept. - ND
 515 2ND AVENUE SW
 Minot, ND 58701
 US

BILL TO

Minot Police Dept. - ND
 515 2ND AVENUE SW
 Minot, ND 58701
 US

Year 1- FLEET

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	21	1,548.00	1,548.00	32,508.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	21	0.00	0.00	0.00
Hardware					
71088	AXON FLEET 2 KIT	21	0.00	0.00	0.00
80186	5 YEAR TAP, FLEET 2 FRONT CAMERA SYSTEM	21	0.00	0.00	0.00
80187	5 YEAR TAP, FLEET 2 REAR CAMERA SYSTEM	21	0.00	0.00	0.00
80188	5 YEAR TAP, FLEET 2 REAR CAMERA CONTROLLER	21	0.00	0.00	0.00
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)	21	1,509.00	1,509.00	31,689.00
11511	ROUTER ANTENNA, FLEET	21	270.00	270.00	5,670.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	21	0.00	0.00	0.00
Other					
No Custom Triggers	No Custom Triggers (Declined)	1	0.00	0.00	0.00
Services					
80131	TRAIN INSTALLER OR INSTALL FACILITY, 2 DAYS ONSITE, PER SITE	1	6,000.00	6,000.00	6,000.00
WiFi Offload					
74074	WI-FI OFFLOAD SERVER HARDWARE	2	3,500.00	3,500.00	7,000.00
71039	WI-FI OFFLOAD, SOFTWARE LICENSE	2	600.00	600.00	1,200.00

Year 1- FLEET (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
WiFi Offload (Continued)					
74067	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 1 PAYMENT	2	0.00	0.00	0.00
				Subtotal	84,067.00
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	84,067.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
80192	5 YEAR TAP, FLEET 2 KIT	1	0.00	0.00	0.00
71088	AXON FLEET 2 KIT	1	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2- FLEET

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	21	1,548.00	1,548.00	32,508.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	21	0.00	0.00	0.00
WiFi Offload					
74068	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 2 PAYMENT	2	600.00	600.00	1,200.00
				Subtotal	33,708.00
				Estimated Tax	0.00
				Total	33,708.00

Year 3- FLEET

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	21	1,548.00	1,548.00	32,508.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	21	0.00	0.00	0.00

Year 3- FLEET (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
WiFi Offload					
74069	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 3 PAYMENT	2	600.00	600.00	1,200.00
				Subtotal	33,708.00
				Estimated Tax	0.00
				Total	33,708.00

Year 4- FLEET

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	21	1,548.00	1,548.00	32,508.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	21	0.00	0.00	0.00
WiFi Offload					
74070	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 4 PAYMENT	2	600.00	600.00	1,200.00
				Subtotal	33,708.00
				Estimated Tax	0.00
				Total	33,708.00

Year 5-FLEET

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80160	FLEET 2 UNLIMITED PACKAGE: YEAR 5 PAYMENT	21	1,548.00	1,548.00	32,508.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	21	0.00	0.00	0.00
WiFi Offload					
74071	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 5 PAYMENT	2	600.00	600.00	1,200.00
				Subtotal	33,708.00
				Estimated Tax	0.00
				Total	33,708.00

Grand Total	218,899.00
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Summary of Payments

Payment	Amount (USD)
Year 1- FLEET	84,067.00
Spares	0.00
Year 2- FLEET	33,708.00
Year 3- FLEET	33,708.00
Year 4- FLEET	33,708.00
Year 5-FLEET	33,708.00
Grand Total	218,899.00

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Brian Moutinho at bmoutinho@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-165105-43753.620JG

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