Monday, July 29, 2019

To Whom It May Concern,

This letter is to confirm that the OSCR360 system is a sole source product, developed, sold and distributed exclusively by L-Tron Corporation. No division of L-Tron Corporation, nor any other company, makes a similar or competing product. There are no agents or dealers authorized to represent this product.

Additionally, competition is precluded by the existence of pending patents owned by L-Tron Corporation.

If you desire additional information, don’t hesitate to contact me at (585) 383-0050 at any time or visit our website at www.L-Tron.com/OSCR360. Thank you for your interest in our products.

Sincerely,

Robert A. DeRose
President

*Please see page 2-3 for supporting documentation.*
The following features have been identified as unique to the OSCR360 solution:

- OSCR captures a spherical photo. Not a panorama, nothing is missing in the photo. Other companies place a graphic over the tripod or at the base of the photo.
- OSCR creates spherical images with immediate stitching. Other solutions require time consuming post-capture stitching.
- OSCR is installed locally on your machine integrating easily and securely with each department’s IT infrastructure. Unlike other systems, there is no reliance on the cloud.
- OSCR attaches GPS coordinates and cardinal direction to every 360° spherical photo taken. This sensor tube with GPS, and compass sensors is proprietary, designed & developed in house by our engineers. These features are covered by the pending patent as mentioned in our sole source letter.
- Ease and speed of use – Each photo takes 4-10 seconds to capture the image, GPS coordinates, and cardinal direction, transmit the data, and stitch the photo automatically. Many other companies take much longer. This data capture process is completely controlled by the OSCR tablet software.
- OSCR captures spherical photos while remaining stationary. There is nothing mechanical or rotating about the capture system. Other systems require constant leveling, movement, and time-consuming rotations to document the area.
- OSCR creates small file sizes for easy distribution & exchange between offices. Other companies’ systems create large outputs which not only take a lot of computing power and storage to run, but make it hard to easily transfer files between departments/parties.
- No measurements or need for point cloud lasers.
- All hardware and software are configured by L-Tron.
- OSCR360 proprietary desktop software is designed & developed by L-Tron engineers. Some features listed below allow you to:
  - Quickly and Easily embed any digital media file into the project to use the software as a container for all digital evidentiary files (pdfs, jpgs, audio files, video files, etc.) for later access
  - View Google street and satellite maps with the additional benefit of easily adding in blueprints, sketches, diagrams, etc.
  - Quickly Point out areas of interest within a photo by use of hotspots.
  - Easily navigate through a scene/building via simple navigation arrows.
  - Effortlessly build and present a case to a jury/coworker/specialist/etc. with a true and accurate depiction appealing to the layperson.
- OSCR360 proprietary tablet software is designed and developed by L-Tron engineers. Some unique features are listed here:
  - The OSCR tablet software uses the serial number of the camera, along with commands unique to the camera to specifically initiate the capture of a spherical photo. After the user takes a photo, the photo is then downloaded to the tablet and associated software and deleted from the camera, protecting the chain of custody.
  - Furthermore, the OSCR tablet utilizes a Bluetooth signal in connecting to L-Tron’s proprietary sensor tube in order to capture the system’s GPS
coordinates and cardinal direction. In the tablet software, this information is then tied to the photo captured utilizing the camera.

- Using the tablet software, the user can instantaneously view the photograph that was previously captured.

- So simple to use, no training is required to operate the system and software.

- ***NOTE: The OSCR360 data capture kit is offered as a complete system unable to be separated and broken down into its individual components, with the exception of replacements. The tablet software is not sold independently from the hardware. ***