Minot International Airport Planning and Environmental Services

Interview and Q&A Session

MINOT, ND | MAY 4, 2021
The SEH team delivers high-quality, realistic and inclusive projects. Their commitment to us as a client and the work they do for us is truly remarkable.”

-Tom Werner, Executive Director
Duluth Airport Authority
Duluth, MN
YOUR CORE PLANNING & ENVIRONMENTAL TEAM

KACI NOWICKI
PROJECT MANAGER

MELISSA UNDERWOOD
LEAD AIRPORT PLANNER

NATALIE WHITE
ENVIRONMENTAL/NEPA SPECIALIST

SHAWN MCMAHON
AIRPORT ENGINEERING MANAGER

LINDSAY REIDT
SR. AIRPORT ENGINEER

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# INTRODUCTION

## THE LARGER PLANNING & ENVIRONMENTAL TEAM

### KEY TEAM LEADERSHIP

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<tr>
<th>Minot International Airport</th>
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<tbody>
<tr>
<td><strong>Kaci Nowicki</strong></td>
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<td>Project Manager</td>
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<td>Public Engagement Lead</td>
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<tr>
<th><strong>Melissa Underwood</strong></th>
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<td>Lead Airport Planner</td>
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<tr>
<th><strong>Natalie White</strong></th>
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<td>Lead Environmental/NEPA Specialist</td>
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<th><strong>Shawn McMahon</strong></th>
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<td>Airport Engineering Manager</td>
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### SEH

- **Jacqueline Zirbes** | Airport Planner
- **Matt Stewart** | Airport Planner
- **Korissa Klein** | Airport Planner
- **Brian Murphy** | Airport Planner/GIS
- **Lindsay Reidt** | Sr. Airport Engineer
- **Deric Deuschle** | Permitting and Mitigation
- **Matt Schaible** | Landside Civil Engineer and Survey

### SUBCONSULTANTS

- **L&B** | John DeCoste, Financial Consultant
- **Prosource** | Jason Alt, Easement Acquisition
- **Martinez** | Ryan Flice, AGIS (DBE)

### ADDITIONAL SEH TECHNICAL RESOURCES

<table>
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<tr>
<th><strong>Scott Sannes</strong></th>
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<td>Client Service and Community Relations</td>
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<tr>
<th><strong>Rebecca Beduhn</strong></th>
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<td>Wetland and NEPA Support</td>
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<tr>
<th><strong>Joe Pearson</strong></th>
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<td>Geologist/Scientist</td>
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<th><strong>Kristin Petersen</strong></th>
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**INTRODUCTION**

**HOW WE SERVE OUR CLIENTS (AND YOU)...FROM ANYWHERE**

The resources to meet your needs, the experience to do it right.

**National Firm, North Dakota Presence**

The resources to meet your needs, the experience to do it right.

- Responsive
- Accessible
- Available
WHERE DO YOU SEE MOT IN FIVE YEARS?
### Strengths
- Air service
- Knowledgeable/engaged staff
- High priority projects align to funding
- Well defined projects
- Developable land
- Infrastructure

### Weaknesses
- Important enabling tasks are not complete
- Funding constraints
- GA infrastructure

### Opportunities
- Funding
- Military base
- Growing community
- Cargo

### Threats
- Funding availability
- Regional economy fluctuations
- Airline activity
**DEVELOPMENT**

**M O T S W O T**

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DEVELOPMENT

HOW WE’LL HELP YOU REACH YOUR PLANNING & ENVIRONMENTAL GOALS

- You don’t have large planning or environmental projects coming up – yet planning and environmental support will be keys to their success.

- General planning/environmental services
  - Environmental and planning support – during design & construction
  - Routine CatExs and planning support
  - As-built Airport Layout Plans and updates
  - Exhibit ‘A’ Property Map updates
  - Land acquisition
  - Land releases
  - Funding coordination
  - Aeronautical and non-aeronautical development support
**Challenge:** Enabling projects are not complete and can’t be funded independently.
DEVELOPMENT

HOW WE’LL HELP YOU REACH YOUR PLANNING & ENVIRONMENTAL GOALS

Solution: Complete enabling tasks through Triggering Event Master Plan

- Instrument Procedure Development
- AGIS
- Reimbursable agreement coordination
- RPZ analysis
- Preliminary design
- Stakeholder outreach
- NEPA
- Funding alignment

Benefits: Well planned projects lead to efficient, on-schedule and supported projects
Why do we want to work with you?

Alignment  Partner/guide  Relevant experience  Collaborative
Capacity  Committed  Priority  Good food
WHY SHOULD YOU CHOOSE US?

- We love our jobs!
- Customer Service
- Team Diversity
- Stability/Longevity
- Relationships
- Experience
- Project Approach
Average Planning and Environmental is historically $1,900,000 (2019 – 2021)

- Overall, we have availability.
- We’ve added PMs (who aren’t on MOT team) to take on much of this projected work. The leads you see here – have availability.

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<th>Current Client 5-Year CIP Values</th>
<th>Planning/Environmental</th>
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<tr>
<td>Minnesota</td>
<td>$ 5,212,000.00</td>
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<tr>
<td>South Dakota</td>
<td>$ 250,000.00</td>
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<td>North Dakota</td>
<td>$ 585,000.00</td>
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<tr>
<td>Wisconsin</td>
<td>$ 810,000.00</td>
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<td>Other</td>
<td>$ 20,000.00</td>
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**Total** $6,877,000.00

**Average/Year** $1,375,400.00

*Includes subconsultant costs*
The SEH team delivers high-quality, realistic and inclusive projects. Their commitment to us as a client and the work they do for us is truly remarkable.”

-Tom Werner, Executive Director
Duluth Airport Authority
Duluth, MN
BUILDING A SAFER
TOMORROW – TOGETHER

THANK YOU!

Q&A

Building a Better World for All of Us®