I. RECOMMENDED ACTION
   1. Recommend approval of the Axon quote and terms of the 5-year plan within; and
   2. Authorize the Chief of Police to sign the acceptance of quote and sales terms.

II. DEPARTMENT CONTACT PERSONS
    John Klug, Chief of Police    857-9800

III. DESCRIPTION
    A. Background
        The Minot Police Department currently has two (2) active contracts with Axon for body
        worn cameras and in-car cameras. The department additionally purchases approximately
        twenty (20) tasers per year to keep a replacement cycle for the oldest models. The
        department was able to negotiate a new agreement to add the additional products budgeted in
        2022 and combine the two existing contracts. The Year-1 cost will be less than the total
        amount budgeted in 2022 by about $6,000. and the subsequent years will be about $22,000
        per year higher.

    B. Proposed Project
        The Minot Police Department is proposing a new agreement with Axon, which will provide
        all products and services in one contract. This will include the Axon Core + Plan, Axon Air
        Plan, and Axon Interview Room System. Axon Core provides the replacement plans for the
        body cameras, fleet cameras, and tasers. Year 1 will be $138,461.00 which is about $6,000
        under the budgeted amount for Axon products in 2022. Years 2 – 5 will be $166,261.54,
        which is an increase of about $21,800 from the 2022 budgeted amount, but that is due to an
        increase in the number and types of products and services.

    C. Consultant Selection
        The investment in the Axon products and services operates on the Evidence.com cloud-
        based storage and is a sole source for products compatible with that storage. Sole source
        letters are attached for reference.

IV. IMPACT:
    A. Strategic Impact:
        This contract will include the Axon Core + Plan, Axon Air Plan, and Axon Interview Room
        System. Axon Core provides the replacement plans for the body cameras, fleet cameras, and
        tasers. This contract will also increase the total number of body cameras from 60, which are
currently only assigned to patrol; to 85 total so all sworn personnel and Animal Control will have a body camera assigned. Having all of our digital evidence in one system will increase the accuracy of tracking all digital evidence as well as increase the efficiency of sharing the audio, video, or photographs when required.

B. **Service/Delivery Impact:**
The products and quantities outlined in this contract bundle will increase the amount of training conducted with the taser and provide a more reliable product with replacements being issued every 30 months. The Evidence Room System will be a drastic improvement from our current capability for the audio/video recording of interviews at the police department and bring that final piece of digital evidence into the same storage system through Evidence.com.

C. **Fiscal Impact:**
This project will use funds budgeted in 2022 for year one of the agreement and all subsequent years will be built into the budget at the amount listed on the contract quote.

<table>
<thead>
<tr>
<th>Project Costs</th>
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<tbody>
<tr>
<td>Axon Core +, Air, IRS (Year 1)</td>
<td>$138,461.00</td>
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<table>
<thead>
<tr>
<th>Project Funding</th>
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<tbody>
<tr>
<td>2022 Budget</td>
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<tr>
<td><strong>Total</strong></td>
<td>$138,461.00</td>
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</table>

V. **ALTERNATIVES**
Alt. 1 – The Council could deny the combined contract quote and maintain existing contracts with additional contracts for the additional services budgeted in 2022, which would be a higher cost for less products and services.

VI. **TIME CONSTRAINTS**

This contract must be signed prior to December 12, 2021 to lock in the current prices quoted in this contract.

VII. **LIST OF ATTACHMENTS**
A. Quote from Axon Enterprises, Inc.
B. Sole source letter from Axon Enterprises, Inc. for product packages
C. Sole source letter from Axon Enterprises, Inc. for products and Evidence.com